



**Office of the Town Clerk**  
*Diane M. Wilhelm*

---

Registrar of Vital Statistics

Records Management Officer

Marriage Officer

**TO:** Supervisor Jens-Smith, Councilpersons Wooten, Giglio, Hubbard, Kent, Mary Ann Tague, Municipal Garage

**FROM:** Julie O'Neill, Deputy Town Clerk

**DATE:** March 13, 2018

**RE:** Open Bid Report for Automotive Parts

---

**3 bids were received and opened on March 13, 2018 at 2:05pm:  
See Attached**

**Advance Stores Co. Inc.  
dba Advance Auto Parts  
1071 Old Country Road  
Riverhead NY 11901  
631 830-0539  
[Josh.karlau@advance-auto.com](mailto:Josh.karlau@advance-auto.com)**

**Auto Pro Auto Parts  
105B Marktree Road  
Centereach NY 11720  
631 585-1717  
[autoproautoparts@gmail.com](mailto:autoproautoparts@gmail.com)**

**Riverhead Motors Inc.  
1419 Old Country Road  
Riverhead NY 11901  
631 727-2200  
[leo.sternlicht@gmail.com](mailto:leo.sternlicht@gmail.com)**

VENDOR NAME ADVANCE STORES COMPANY, INC. DBA ADVANCE AUTO PARTS

## **AUTOMOTIVE PARTS 2018-19**

### **PROPOSAL/BID SHEET**

#### **1. Company information:**

- a. Name, physical address, mailing address, telephone number, fax number, the name of the primary contact for this bid, and the e-mail address for the primary contact and/or main office.

ADVANCE AUTO PARTS  
2635 E MILLBROOK RD  
RALEIGH, NC 27604

JOSH KARLAU, josh.karlau@advance-auto.com

P: 919-573-2571 F: 919-301-4079

- b. Confirm that the company is an authorized dealer/distributor of parts

☒ Yes

or

☐ NO

- c. Identify the location for pick-up of parts.

ADVANCE AUTO PARTS, 1071 OLD COUNTRY RD, RIVERHEAD, NY 11901

#### **2. Insurance:**

- a. Proof of Comprehensive General Liability Insurance, including products completed, contractual, property and personal injury in the amount of \$1,000,000.00 per occurrence and \$2,000,000.00 in the aggregate; and
- b. Proof of professional liability insurance in the amount of (\$1,000,000.00.); and
- c. Proof of Automotive/Equipment Liability (Bodily Injury and Property Damage) insurance in the amount of \$100,000 (per occurrence)/\$300,000 (total).

(Please annex proof of insurance.)

3. Identify or provide information regarding availability "in stock" or ability to supply within the time parameters set forth in the bid specifications:

VENDOR NAME ADVANCE STORES COMPANY, INC. DBA ADVANCE AUTO PARTS

\*\* SEE ATTACHED SUPPLEMENT FOR ADDITIONAL BRAND OFFERING AND SUMMARY OF DISCOUNT PROGRAM

	GROUP	MANUFACTURER	DATE OF PRICE LIST	%DISCOUNT OFF MANUFACTURER'S PRICE LIST
1.	AIR CONDITIONING PARTS & SUPPLIES	AC DELCO, DELPHI, DENSO, FOUR SEASONS, TOUGHONE	JANUARY 1	-13% COMPRESSORS -15% COMPONENTS
2.	BEARINGS/SEALS	FEDERAL MOGUL / NATIONAL, DRIVEWORKS	JANUARY 1	-25% BEARINGS -20% SEALS
3.	BELTS & HOSES	DAYCO	JANUARY 1	-33% BELTS -14% HOSES
4.	BRAKE CALIPERS	CARDONE	JANUARY 1	-35% CALIPERS
5.	BRAKE HYDRAULICE	CARDONE	JANUARY 1	-20% MASTER CYLINDERS -35% BRAKE BOOSTERS
6.	BRAKE PARTS – ROTORS & DRUMS	CARQUEST WEAREVER	JANUARY 1	-35% DRUMS AND ROTORS
7.	CAPS-OIL, FUEL, RADIATOR	STANT	JANUARY 1	-14% CAPS
8.	CARBURETORS (NEW & REBUILT)	BWD / STANDARD MOTOR PRODUCTS	JANUARY 1	-15% CARBURETORS
9.	CHEMICALS: SPRAY CLEANERS, SILICONE, LUBS, ETC.	CRC, CARQUEST, ZEP, VALVOLINE, ET AL.	JANUARY 1	-8% CLEANERS, ADDITIVES, LUBRICANTS, SEALANTS
10.	COOLING SYSTEMS	APDI, CARQUEST, DRIVEWORKS	JANUARY 1	-15% WATER PUMPS -15% RADIATORS
11.	ELECTRONICS: POWER WINDOW & SEAT MOTORS, ETC.	DORMAN	JANUARY 1	-13% DORMAN
12.	EMISSIONS PARTS, SENSORS	DENSO, BOSCH, BWD / STANDARD MOTOR PRODUCTS	JANUARY 1	-34% OXYGEN SENSORS -15% EMISSION PARTS
13.	EXHAUST EQUIPMENT	WALKER	JANUARY 1	-20% MUFFLER & PIPE -13% CATALYTIC CONV.
14.	FILTERS-AIR, OIL, PVC, TRANSMISSION	MANN+HUMMEL, BALDWIN	JANUARY 1	-65% HD AIR, OIL, FUEL -65% LIGHT DUTY OIL -57% LIGHT DUTY AIR -35% TRANSMISSION
15.	FRONT END (CHASSIS PARTS)	MOOG, DRIVEWORKS	JANUARY 1	-26% TIE RODS, STABILIZERS -17% LINK KITS, BALL JOINTS -25% POWER STEERING

VENDOR NAME ADVANCE STORES COMPANY, INC. DBA ADVANCE AUTO PARTS

**\*\* SEE ATTACHED SUPPLEMENT FOR ADDITIONAL BRAND OFFERING AND SUMMARY OF DISCOUNT PROGRAM**

	<b>GROUP</b>	<b>MANUFACTURER</b>	<b>DATE OF PRICE LIST</b>	<b>% DISCOUNT OFF MANUFACTURER'S PRICE LIST</b>
16.	FUEL INJECTORS	BWD / STANDARD MOTOR PRODUCTS	JANUARY 1	-15% FUEL INJECTION PARTS
17.	FUEL PUMPS	DELPHI, SPECTRA, DENSO, BOSCH, CARQUEST	JANUARY 1	-15% FUEL PUMPS
18.	GASKETS & SEALS (OIL SEALS, ETC.)	FEL-PRO	JANUARY 1	-14% GASKETS
19.	HARDWARE (LUG NUTS, STUDS, ETC.)	DORMAN	JANUARY 1	-13% DORMAN
20.	IGNITION PARTS (WIRES, ETC.)	BWD / STANDARD MOTOR PRODUCTS, CARQUEST	JANUARY 1	-18% COILS & MODULES -15% CAPS & ROTORS -20% WIRE SETS
21.	KEY BLANKS		JANUARY 1	N/A
22.	LIGHTING	CARQUEST, DRIVEWORKS, GROTE	JANUARY 1	-40% BULBS -30% HEADLAMPS -15% GROTE LIGHTING
23.	PLUGS, SWITCHES, ETC.	BWD / STANDARD MOTOR PRODUCTS, CARQUEST	JANUARY 1	-15% MISC ELECTRICAL
24.	RADIATOR & HEATER CORES	APDI, CARQUEST	JANUARY 1	-15% RADIATORS -15% HEATER CORES
25.	SHOCK ABSORBERS	MONROE	JANUARY 1	-15% SHOCKS & STRUTS
26.	SPARK PLUGS	FORD MOTORCRAFT, NGK, DENSO, BOSCH, CHAMPION, AUTOLITE	JANUARY 1	-10% SPARK PLUGS
27.	STARTERS & GENERATORS (REMANUFACTURED)	MPA, CARQUEST	JANUARY 1	-8% ROTATING ELECTRICAL
28.	TIRE REPAIR (PLUGS, PATCHES, VALVES, WHEEL WEIGHTS, ETC.)	MILTON, PERFECT EQUIPMENT	JANUARY 1	-10% TIRE REPAIR -13% WHEEL WEIGHTS
29.	TUNE UP PARTS, DISTRIBUTOR CAPS, ROTORS, WIRES	BWD / STANDARD MOTOR PRODUCTS, CARQUEST	JANUARY 1	-15% MISC ENGINE

VENDOR NAME ADVANCE STORES COMPANY, INC. DBA ADVANCE AUTO PARTS

\*\* SEE ATTACHED SUPPLEMENT FOR ADDITIONAL BRAND OFFERING AND SUMMARY OF DISCOUNT PROGRAM

	GROUP	MANUFACTURER	DATE OF PRICE LIST	% DISCOUNT OFF MANUFACTURER'S PRICE LIST
30.	UNIVERSAL JOINTS	MOOG, SPICER	JANUARY 1	-20% U-JOINTS
31.	WATER PUMPS	APDI, CARQUEST, DRIVEWORKS	JANUARY 1	-15% WATER PUMPS
32.	WINDSHIELD WASHER FLUID	RAIN X, CAMCO	JANUARY 1	-8% WINDSHIELD WASH
33.	WINDSHIELD WIPER MOTORS	DORMAN	JANUARY 1	-13% DORMAN
34.	WIPER BLADES	TRICO, BOSCH, KLEENVIEW	JANUARY 1	-33% WIPERS
35.	LIGHTING	CARQUEST, GROTE DRIVEWORKS	JANUARY 1	-40% BULBS -30% HEADLAMPS -15% GROTE LIGHTING

VENDOR NAME \_\_\_\_\_

## AUTOMOTIVE PARTS 2018-19

### PROPOSAL/BID SHEET

#### 1. Company information:

- a. Name, physical address, mailing address, telephone number, fax number, the name of the primary contact for this bid, and the e-mail address for the primary contact and/or main office.

Auto Pro Auto Parts (use Skip 1<sup>st</sup> for Auto Parts) inc. ~~Inc.~~  
105 Mark Tree Rd Centereach NY 11720  
Phone - 631-369-1551 Fax 631 676 7842 Skip Lanier

- b. Confirm that the company is an authorized dealer/distributor of parts

auto pro auto parts  
@.gmail.com

☒ Yes

or

☐ NO

- c. Identify the location for pick-up of parts.

See exceptions to specifications attached  
105 Mark tree Rd Centereach NY 11720

#### 2. Insurance:

- a. Proof of Comprehensive General Liability Insurance, including products completed, contractual, property and personal injury in the amount of \$1,000,000.00 per occurrence and \$2,000,000.00 in the aggregate; and
- b. Proof of professional liability insurance in the amount of (\$1,000,000.00.); and
- c. Proof of Automotive/Equipment Liability (Bodily Injury and Property Damage) insurance in the amount of \$100,000 (per occurrence)/\$300,000 (total).

(Please annex proof of insurance.)

3. Identify or provide information regarding availability "in stock" or ability to supply within the time parameters set forth in the bid specifications:

\$500,000 inventory value on hand & \$4,000,000  
deliverable within time parameters.

VENDOR NAME

Auto Pro Auto Parts

	GROUP	MANUFACTURER	DATE OF PRICE LIST	%DISCOUNT OFF MANUFACTURER'S PRICE LIST
1.	AIR CONDITIONING PARTS & SUPPLIES	Fours Seasons	2/28/18	55
2.	BEARINGS/SEALS	Timken		65
3.	BELTS & HOSES	Gates		70
4.	BRAKE CALIPERS	Al Cardone		67
5.	BRAKE HYDRAULICE	Centriz		70
6.	BRAKE PARTS - ROTORS & DRUMS	Centriz		75
7.	CAPS-OIL, FUEL, RADIATOR	Stant		75
8.	CARBURETORS (NEW & REBUILT)	Ref R Svc		
9.	CHEMICALS: SPRAY CLEANERS, SILICONE, LUBS, ETC.	Johnson's		75
10.	COOLING SYSTEMS	Gates		70
11.	ELECTRONICS: POWER WINDOW & SEAT MOTORS, ETC.	Cardone		57
12.	EMISSIONS PARTS, SENSORS	Standard Smp		65
13.	EXHAUST EQUIPMENT	walker		70
14.	FILTERS-AIR, OIL, PVC, TRANSMISSION	Hastings Pronto		<u>70</u> 75
15.	FRONT END (CHASSIS PARTS)	Merotec M&S		<u>85</u> 60

VENDOR NAME

Auto Pro Auto Parts

	GROUP	MANUFACTURER	DATE OF PRICE LIST	% DISCOUNT OFF MANUFACTURER'S PRICE LIST
16.	FUEL INJECTORS	GB	2/21/18	70
17.	FUEL PUMPS	Delphi		70
18.	GASKETS & SEALS (OIL SEALS, ETC.)	victor		65
19.	HARDWARE (LUG NUTS, STUDS, ETC.)	Dw		65
20.	IGNITION PARTS (WIRES, ETC.)	standard		70
21.	KEY BLANKS	X		
22.	LIGHTING	wagner		75
23.	PLUGS, SWITCHES, ETC.	STT		70
24.	RADIATOR & HEATER CORES	CSF		70
25.	SHOCK ABSORBERS	monroe		60
26.	SPARK PLUGS	delco NGK Ato lite champion		60 11
27.	STARTERS & GENERATORS (REMANUFACTURED)	Remmy		65
28.	TIRE REPAIR (PLUGS, PATCHES, VALVES, WHEEL WEIGHTS, ETC.)	xtra Seal		60
29.	TUNE UP PARTS, DISTRIBUTOR CAPS, ROTORS, WIRES	Sump		65



VENDOR NAME

Auto Pro Auto Parts

	GROUP	MANUFACTURER	DATE OF PRICE LIST	% DISCOUNT OFF MANUFACTURER'S PRICE LIST
30.	UNIVERSAL JOINTS	MORG	2/28/18	-65
31.	WATER PUMPS	Gates		65
32.	WINDSHIELD WASHER FLUID	Splash		60
33.	WINDSHIELD WIPER MOTORS	Cardon		55
34.	WIPER BLADES	Anco		60
35.	LIGHTING	Wagner		75

**Riverhead Motors Inc.**

1419 Old Country Rd

Riverhead, NY 11901

VENDOR NAME \_\_\_\_\_

**AUTOMOTIVE PARTS 2018-19**

**PROPOSAL/BID SHEET**

**1. Company information:**

- a. Name, physical address, mailing address, telephone number, fax number, the name of the primary contact for this bid, and the e-mail address for the primary contact and/or main office.

**Riverhead Motors Inc.**

1419 Old Country Rd

Riverhead, NY 11901

631-727-2200

631-727-6132 fax

Leo Sternlicht

Leo.Sternlicht@gmail.com

- b. Confirm that the company is an authorized dealer/distributor of parts

☒ Yes

or

☐ NO

- c. Identify the location for pick-up of parts.

1419 Old Country Road Riverhead NY

**2. Insurance:**

- a. Proof of Comprehensive General Liability Insurance, including products completed, contractual, property and personal injury in the amount of \$1,000,000.00 per occurrence and \$2,000,000.00 in the aggregate; and
- b. Proof of professional liability insurance in the amount of (\$1,000,000.00.); and
- c. Proof of Automotive/Equipment Liability (Bodily Injury and Property Damage) insurance in the amount of \$100,000 (per occurrence)/\$300,000 (total).

(Please annex proof of insurance.)

next page

3. Identify or provide information regarding availability "in stock" or ability to supply within the time parameters set forth in the bid specifications:



## AUTO DEALERS DECLARATIONS

### ITEM ONE

<b>NAMED INSURED AND MAILING ADDRESS:</b>	<b>PRODUCER NAME:</b>
Riverhead Motors, Inc. Riverhead Ford Lincoln Mercury DBA TLL Motors, Inc. Dba: Riverhead Toyota 1655 Old Country Rd Riverhead, NY 11901	The Package Group LLC f/k/a The PKG Group 1425 Crescent Vischer Ferry Road Clifton Park, NY 12065

<b>Policy Period</b>	
<b>From:</b> 05/01/2017	
<b>To:</b> 05/01/2018	At 12:01 A.M. Standard Time at your mailing address.
<b>Previous Policy Number:</b>	
<b>Form Of Business:</b>	
<input checked="" type="checkbox"/> Corporation	<input type="checkbox"/> Limited Liability Company
<input type="checkbox"/> Partnership	<input type="checkbox"/> Other:
<input type="checkbox"/> Individual	

In return for the payment of the premium, and subject to all the terms of this policy, we agree with you to provide the insurance as stated in this policy.

<b>Premium shown is payable at inception:</b> \$ 67,175
<b>Audit Period</b> (If Applicable): <input checked="" type="checkbox"/> Annually <input type="checkbox"/> Semi-Annually <input type="checkbox"/> Quarterly <input type="checkbox"/> Monthly

### ITEM TWO

#### Schedule Of Coverages And Covered Autos

This policy provides only those coverages where a charge and limit, if applicable, are shown in the columns below. Each of the "auto"-related coverages will apply only to those "autos" shown as covered "autos". "Autos" are shown as covered "autos" for the applicable coverages by the entry of one or more of the symbols from Section I – Covered Autos Coverages of the Auto Dealers Coverage Form next to the name of the "auto"-related coverage.

Coverages	Covered Autos	Limit		Premium
Covered Autos Liability	21	\$ 1,000,000	Each Accident	\$ 51,166
General Liability Bodily Injury And Property Damage Liability		\$ 1,000,000	Each Accident	
Damages To Premises Rented To You		\$ 1,000,000	Any One Premises	
Personal And Advertising Injury Liability		\$ 1,000,000	Any One Person Or Organization	
		\$ 3,000,000	General Liability Aggregate	
		\$ 1,000,000	Products And Work You Performed Aggregate	

# Riverhead Motors Inc.

1419 Old Country Rd  
Riverhead, NY 11901

VENDOR NAME \_\_\_\_\_

	GROUP	MANUFACTURER	DATE OF PRICE LIST	%DISCOUNT OFF MANUFACTURER'S PRICE LIST
1.	AIR CONDITIONING PARTS & SUPPLIES	Ford or Ford authorized	March 2018, updated monthly	25
2.	BEARINGS/SEALS	"	"	"
3.	BELTS & HOSES	"	"	"
4.	BRAKE CALIPERS	"	"	"
5.	BRAKE HYDRAULICE	"	"	"
6.	BRAKE PARTS – ROTORS & DRUMS	"	"	"
7.	CAPS-OIL, FUEL, RADIATOR	"	"	"
8.	CARBURETORS (NEW & REBUILT)	"	"	"
9.	CHEMICALS: SPRAY CLEANERS, SILICONE, LUBS, ETC.	"	"	"
10.	COOLING SYSTEMS	"	"	"
11.	ELECTRONICS: POWER WINDOW & SEAT MOTORS, ETC.	"	"	"
12.	EMISSIONS PARTS, SENSORS	"	"	"
13.	EXHAUST EQUIPMENT	"	"	"
14.	FILTERS-AIR, OIL, PVC, TRANSMISSION	"	"	"
15.	FRONT END (CHASSIS PARTS)	"	"	"

VENDOR NAME \_\_\_\_\_

	GROUP	MANUFACTURER	DATE OF PRICE LIST	% DISCOUNT OFF MANUFACTURER'S PRICE LIST
16.	FUEL INJECTORS			
17.	FUEL PUMPS			
18.	GASKETS & SEALS (OIL SEALS, ETC.)			
19.	HARDWARE (LUG NUTS, STUDS, ETC.)			
20.	IGNITION PARTS (WIRES, ETC.)			
21.	KEY BLANKS			
22.	LIGHTING			
23.	PLUGS, SWITCHES, ETC.			
24.	RADIATOR & HEATER CORES			
25.	SHOCK ABSORBERS			
26.	SPARK PLUGS			
27.	STARTERS & GENERATORS (REMANUFACTURED)			
28.	TIRE REPAIR (PLUGS, PATCHES, VALVES, WHEEL WEIGHTS, ETC.)			
29.	TUNE UP PARTS, DISTRIBUTOR CAPS, ROTORS, WIRES			

**Riverhead Motors Inc.**1419 Old Country Rd  
Riverhead, NY 11901

VENDOR NAME \_\_\_\_\_

	GROUP	MANUFACTURER	DATE OF PRICE LIST	% DISCOUNT OFF MANUFACTURER'S PRICE LIST
30.	UNIVERSAL JOINTS			4
31.	WATER PUMPS			
32.	WINDSHIELD WASHER FLUID			
33.	WINDSHIELD WIPER MOTORS			
34.	WIPER BLADES			
35.	LIGHTING			